The Investment Pitch

What to Expect & How to Prepare

What Is the Investment Pitch?

As part of your GIT interview, you'll present a specific investment idea and defend it. This is your chance to show us how you think, how you research, and how you communicate a trade from start to finish. There's no single right answer — we want to see your reasoning and your conviction.

Format

You'll have 10 minutes to present your idea, followed by a few minutes of follow-up questions where we'll probe your thinking. You will need to submit your slides beforehand (you can find the template in our website). The total section runs roughly 15-20 minutes.

What Can You Pitch?

Your pitch can be a long or short position on any asset class. Pick something you've genuinely researched and feel strongly about.

What Should Your Pitch Cover?

We're looking for a complete trade strategy — not just an opinion, but a fully thought-through plan. Strong pitches typically cover:

- **A clear thesis.** What's the trade, and why? Boil it down to one or two sentences.
- **Supporting analysis.** Back up your view with data — fundamentals, valuation work, macro reasoning, or technical signals.
- **A catalyst.** Why now? What event or shift will move the price in your direction?
- **Risk awareness.** What could go wrong, and how would you manage it? Every trade has a downside.
- **Entry, exit, and position management.** When do you get in? At what point do you take profits or cut losses? How do you size it?

What We Value Most

We care about the whole strategy. Anyone can say a stock is cheap — we want to see that you've built a complete plan around the trade: the thesis, the research behind it, the risk management, and the execution. Show us you've thought about every angle, not just the upside.

Follow-Up Questions

After your presentation, we'll challenge your thinking. Don't panic — this isn't about catching you out. Expect questions like: "What's your biggest risk?", "Why this entry point?", or "What would make you change your mind?" Being honest about uncertainty is always better than making something up.

Quick Tips

- Pick something you actually care about — your enthusiasm will come through.
- Know your numbers. If we ask "why is this cheap?", have something concrete.
- Practise out loud and time yourself. A tight 10 minutes beats a rambling 15.
- Don't ignore the risks. A pitch without a downside discussion feels incomplete.
- Stay calm when challenged. The follow-ups are your chance to show how you think on your feet.

Good luck — we're looking forward to hearing your ideas.